

Informative Workshop Menu for

Connecticut Communities

The Connecticut Green Bank Informative Workshop Menu is a comprehensive resource highlighting potential partnership opportunities between the Green Bank and Connecticut Communities. The Informative Workshop Menu covers Green Bank solutions that may be relevant to your regional and local priorities. The Green Bank's Informative Workshops provide educational opportunities to the towns and cities you serve – helping identify ways to access green solutions, use less energy, and be more resilient.

The following opportunities are built around Green Bank offerings and the audience they serve including municipalities, school systems, commercial building owners, and homeowners. Each workshop will share detailed overviews of the products available to the specified audience. We can also work with you to build a unique workshop if these options don't meet your needs or focus on how Green Bank programs can support certification in the Sustainable CT Action framework! Below, we list a general description of our products, the topics included in each workshop, and an example series schedule.

Please contact us to schedule a workshop, or if you have any questions:

community@ctgreenbank.com

Available Product General Descriptions

C-PACE

Commercial property owners utilize the Commercial Property Assessed Clean Energy (C-PACE) program to access long-term, 100% up-front financing opportunities. Whether property owners in your community are looking to incorporate clean energy into the property, make energy efficient improvements, introduce electric vehicle charging infrastructure, or make their building more resilient, C-PACE can assist in making these projects more sustainable and affordable. During our workshop, we will discuss:

- C-PACE Program Eligibility & Opt-In Requirements
 - The Financing, Repayment, and Assessment Related to the Program
 - The Application Process & Initial Steps
 - Successful Project Examples
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Energy Storage Solutions

Homeowners, building owners, and communities are learning about the benefits of battery energy storage systems. These batteries can be paired with solar systems (or be installed as standalone units) and can keep electricity running despite power outages, serving as modern, clean replacements for fossil-fuel generators. Stakeholders installing batteries through Energy Storage Solutions can expect upfront and performance incentives to lower purchasing costs. During our workshop, we will discuss:

- Battery Energy Storage Systems
 - Program Partners, Design and Benefits
 - Performance and Upfront Incentives
 - Successful Project Examples
 - Overview of Incentive Adders for Priority Customers
 - Innovative Financing Solutions
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Fleet Electrification Accelerator

School districts throughout Connecticut utilize the Fleet Electrification Accelerator for free electric school bus planning and deployment assistance. This program provides school districts with an easy, low-effort way to plan a big change with hands on support and guidance. During our workshop, we will discuss:

- Fleet Electrification Planning Process (including-site assessment, funding and incentives, and procurement timeline),
 - Fleet Deployment Support (including financial analysis, stakeholder analysis, and workforce development),
 - Successful Project Examples
 - State Incentives for School Fleet Electrification
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Smart-E Loans

Homeowners take advantage of the Smart-E Loan to finance energy and resiliency-related improvements through local contractors and lenders. These no-money-down, low-interest projects can tackle anything from insulation to heat pumps to solar panels, all with a maximum loan amount of \$50,000. During our workshop, we will discuss:

- Applicable Home Improvements
 - Application First Steps
 - Financing Plans
 - Expected Benefits & Savings
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Available Product General Descriptions

Solar MAP+

Affordable multifamily housing properties (5+ units) and Municipalities use Solar MAP+ to simplify access to renewable energy, savings, and energy storage through no-cost technical assistance. Green Bank experts walk stakeholders through all necessary steps, from project ideation to execution, taking the burden of solar feasibility and project development off the customer. During our Solar MAP+ workshops, we'll discuss:

- Financing Options including no cost solutions like Power Purchase Agreement (PPA) and Solar Lease options
 - An overview of applicable Utility Incentives
 - Eligibility Requirements
 - Solar MAP+ Process
 - The Pros and Cons of Solar as a standalone option vs Solar + Battery Storage as a paired solution.
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Solar PPA

Municipalities and commercial property owners take advantage of Solar Power Purchase Agreements (Solar PPA) to "go solar" with no upfront costs and maintenance requirements. Project owners will install solar systems on the stakeholder's property and sell the electricity back to the building owner at a significantly reduced cost compared to grid electricity. Municipalities and commercial owners can then save money without the hassle of solar installation upkeep. During our workshops, we'll discuss:

- The Ins and Outs of a Solar PPA
 - Eligibility Requirements
 - Expected Savings
 - Successful Project Examples
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Solar Roof Lease

Commercial property owners utilize a Solar Roof Lease to increase their revenue by renting out unused rooftop space. The Green Bank will use the area to install a solar system and send the generated energy into the grid. Building owners will get a scheduled payment for the space provided and can sit back while the Green Bank maintains the solar system. During our workshops, we'll discuss:

- Eligibility Requirements
 - Installed Infrastructure and Roof Improvements
 - Benefits of 'Going Solar'
 - Successful Project Examples
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Sustainable CT Action Assistance

Municipalities engaging in Sustainable CT certification can utilize Green Bank solutions and offerings to meet their action goals. Green Bank experts are ready to assist municipal staff and volunteers in identifying qualifying products, executing projects in their towns, and keeping accurate documentation viable for Sustainable CT applications. During our workshops, we'll discuss:

- What Green Bank Programs Apply to SCT Actions
 - The Community Match Fund Process
 - An SCT Perspective of Green Bank Products
 - No-Cost Assistance for C-PACE & Smart-E
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Informative Workshop Menu

Community Solutions I:
Green Schools

1. Solar MAP+
2. Solar PPA & Solar Roof Lease
3. Energy Storage Solutions
4. Fleet Electrification Accelerator

Community Solutions II:
Municipalities

1. Solar MAP+
2. Solar PPA & Solar Roof Lease
3. Energy Storage Solutions
4. Sustainable CT Action Assistance

Building Solutions:
Commercial, Industrial, &
Institutional Properties

1. C-PACE
2. Solar PPA & Solar Roof Lease
3. Energy Storage Solutions

Home Solutions:
Residential 1-4 Unit
Properties

1. Smart-E Loans
2. Energy Storage Solutions

Building Solutions:
Multi-Family (>4 Unit
Properties)

1. C-PACE
2. Solar MAP+
3. Solar PPA & Solar Roof Lease
4. Energy Storage Solutions

Workshop Series Schedule Example

Using the information provided above, a workshop series can be developed through collaboration between your team and the Connecticut Green Bank. Whether you wish to target a specific audience, or engage with multiple, this series can highlight our joint offerings to the municipalities, building owners, school systems, and homeowners in your area. Workshop series can target either a single stakeholder group across multiple meetings or span multiple groups; whoever your target is, we'll make it work. Below, we've created an example schedule detailing the who, what, and when of an ideal collaboration:

Workshop Series Title –

[Insert Date Here] 7:00 – 8:00pm [Insert In-Person or Virtual Location Here]	Workshop Name: From Old to New: Energy-Efficient Upgrades for Homeowners with Smart-E Loans Workshop Type: Home Solutions Products: Smart-E Loans Description: Homeowners throughout Connecticut consistently see a need for improvements such as appliance upgrades, floodproofing, or insulation repairs. With Smart-E Loans, families can access no-money-down low-interest financing options for over 90 home energy and resiliency-related improvements. During this workshop, Green Bank staff will discuss the loan application process, qualifying improvements, program eligibility, and any questions or concerns brought by those attending.
[Insert Date Here] 6:00 – 7:00pm [Insert In-Person or Virtual Location Here]	Workshop Name: Community Opportunities: Installing renewable energy and energy-efficient upgrades with Green Bank programs Workshop Type: Building Solutions Products: C-PACE, Solar PPA & Roof Lease, Solar MAP+ Description: Commercial and industrial building owners, and Municipalities have a wide range of opportunities through the Green Bank to engage in energy efficient upgrades, solar installation, or roof leasing programs! During this workshop, Green Bank Staff will go over options for owners, previous savings examples across programs, application first steps, and examples of successful projects.
[Insert Date Here] 7:00 - 8:00pm [Insert In-Person or Virtual Location Here]	Workshop Name: Sustainable CT Actions Now! How Green Bank Products Can Lead to SCT Action Points Workshop Type: Community Solutions II: Municipalities Products: Sustainable CT Action Assistance Description: Many Green Bank programs align with the requirements of Sustainable CT Actions. In partnership with SCT, this workshop will review which Green Bank

products can reward municipalities with points towards their application, and what our staff can do to make their Sustainable CT applications effective and successful.